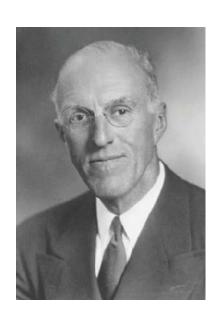


# CARROLL H. STARR ENDOWMENT CARROLL H. STARR ENDOWMENT CHALLENGE

#### WHO WAS CARROLL H. STARR?



- Partial owner of Rockford's first Ford Motor Car dealership; banker; manager of local investment firm
- Leading advocate for families; served on the Family Welfare Service Board for 30 years
- Head of the WWII United War Fund, the balance of which launched the Rockford Community Trust
- One of nine founding members of the National Committee on Community Foundations
- Founder and first "permanent chairman" of the Rockford Community Trust, until his death in 1963

#### WHO WAS CARROLL H. STARR?



"Mr. Starr...also stated that the financial policy should be liberal enough to allow for investment of securities to bring a reasonable return and at the same time have a pr[u]dent administration of funds. In other words, he visualized the trust as a dynamic working organization both in the handling of funds and in their allocation to civic betterment projects. The others agreed that it would be possible to have a progressive investment policy and at the same time provide proper safeguards."

- Minutes of the Foundation Committee Meeting at Hotel Faust on December 4, 1951

#### HOW ENDOWMENT WORKS

- Principal of endowed funds are invested
- CFNIL comingles all funds for investment purposes and invests for long-term growth
- CFNIL makes distributions according to our spending policy

#### AGENCY ENDOWMENT

- Established by a nonprofit agency
- CFNIL makes distributions to the agency, while preserving and growing the principal
- Agency Endowments are irrevocable transfers, meaning that the funds stay at CFNIL
- However, Agency Endowments remain an asset on the organization's balance sheet

#### AGENCY ENDOWMENT

- Support long-term planning
- Make a surplus last a lifetime
- Create a perpetual reservoir of funding
- Inspire donors
- Give donors new ways to support your organization, including through bequests or estate gifts

Since 2001, CFNIL has contributed more than \$1,100,000 to CHS Endowment Challenge grantees.

Collectively, these funds are now worth more than \$9,200,000.







Rockford, IL











































SAND BLUFF BIRD OBSERVATORY





- Opportunity for nonprofits to build an endowment with help from CFNIL
- CFNIL has offered the Challenge ten times since 2001
- This is a competitive process

- Nonprofits set their own fundraising goal between \$15,000 and \$150,000
- Nonprofits have 19 months to complete the Challenge (June 1, 2024, to December 31, 2025)
- If your organization is selected and reaches its fundraising goal, CFNIL will match \$1 for every \$3 raised

fundraising goal		CFNIL MATCH	EN	NDOWMENT TOTAL	
\$15,000	+	\$5,000	=	\$20,000	minimum
\$60,000	+	\$20,000	=	\$80,000	
\$150,000	+	\$50,000	=	\$200,000	maximum

ENDOWMENT TOTAL	S	PENDING POLICY		ANNUAL DISTRIBUTION
\$20,000	X	4%	=	\$800
\$80,000	X	4%	=	\$3,200
\$200,000	X	4%	=	\$8,000

CFNIL's spending policy = 4% of the rolling average of 12 quarter-end balances for the fund

Calculated on March 31 each year.

#### HOW THE CHALLENGE WORKS

#### • The **nonprofit**:

- Raises funds to meet the CHS goal
- Acknowledges donations
- Accumulates and transfers funds to the account

#### • The Community Foundation:

- Provides check-ins, answers questions/gives donor presentations, begins accounting and administration of agency endowment
- Deposits the match (\$1 for every \$3) into the endowment upon successful completion of the Challenge
- Invests, accounts, and administers fund going forward

#### HOW THE CHALLENGE WORKS

 Once an endowment is established, the nonprofits will receive:

# Quarterly financial statements Annual distribution letter Access to online Fund Advisor Portal

 Nonprofits can decide to receive annual distributions or roll them back into the fund balance, growing the endowment

# Past applicants may reapply. Past recipients may reapply.

New applicants and organizations that have not participated in past challenges will be given preference.

#### THE APPLICATION

Organizational Information
Organization Finances
Service Population
Endowment Status, Strategy, and Vision
CHS Endowment Challenge Agreement

#### ENDOWMENT VISION

#### Estimate the percentage of your organization's goal to come from:

- Program Service Revenue
- Bequest or estate gift (anticipated)
- Bequest or estate gift (realized)
- Existing endowment
- New fundraising campaign specifically for CHS Endowment Challenge
- Surplus from prior year
- Donations from the Board of Directors
- Other sources

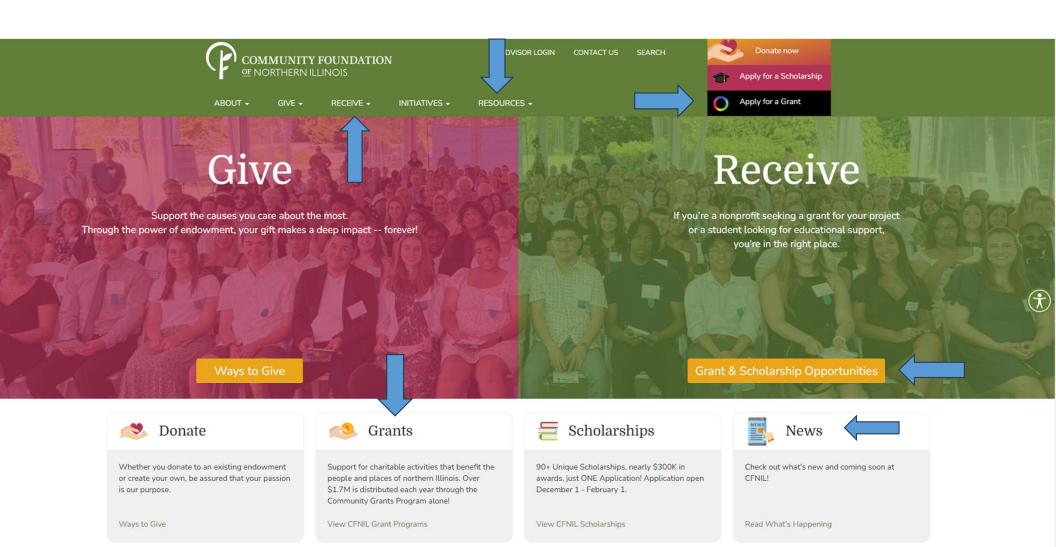
#### COMMITTEE SCORING

Organizational Finances

Service Population

**Endowment Vision** 

New applicant or organization which has not previously participated



#### THE APPLICATION



\*\*To provide more details about the program and answer questions, CFNIL Staff will host an informational webinar on Monday, May 23, at noon. The webinar will be presented via Zoom and the recording posted to this page following the meeting. RSVP for the Webinar.\*\*

The Carroll H. Starr Endowment Challenge is an opportunity for nonprofits in Boone, Ogle, Stephenson, and Winnebago counties to build a permanent endowment at the Community Foundation of Northern Illinois

Participants select an amount they will raise, between \$15,000 and \$90,000, and have 17 months to meet their goal. If participating organizations reach their goal by the deadline, CFNIL will grant \$1 for every \$3 that the nonprofit contributes to an agency endowment. For example, if a participant raises \$60,000, CFNIL will contribute \$20,000 to the endowment established at the Community Foundation of Northern Illinois.

#### PORTAL REGISTRATION

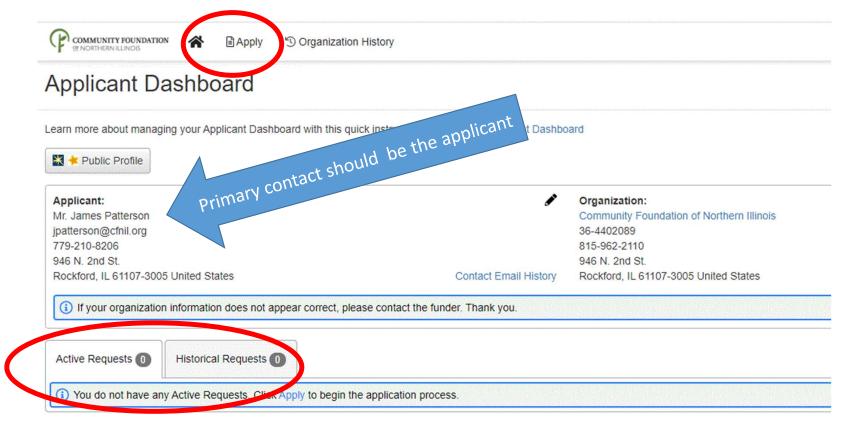


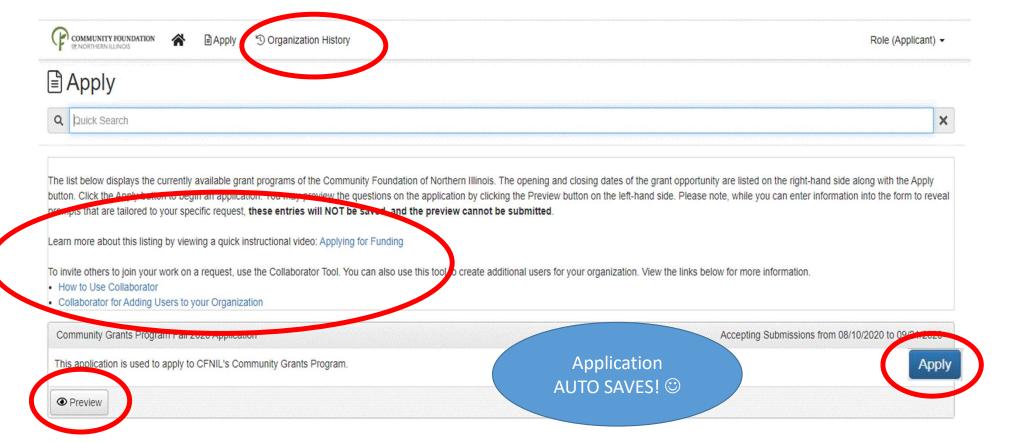
# PORTAL REGISTRATION

you already have an Account, click the 'Cancel Account Creation' button to go to the Logon page	Important to get	
Using the browser's back button will delete your registration information.		
This registration process has multiple steps you must complete before you can apply.	right ☺	
Fields with an asterisk (*) are required.		
Organization Information		
Organization Name*	EIN / Tax ID (##-#######)*	
I	Neighborhood Organizations use 00-0000000 if you do not have an EIN.	
Web Site	Telephone Number (###-### x###)*	Questions: Contact
Organization Email	Address 1*	Lisa DeLang at edelang@cfnil.org or
Address 2	City*	779-210-8210©
State*	Postal Code*	
Country		
		Next >

## PORTAL REGISTRATION

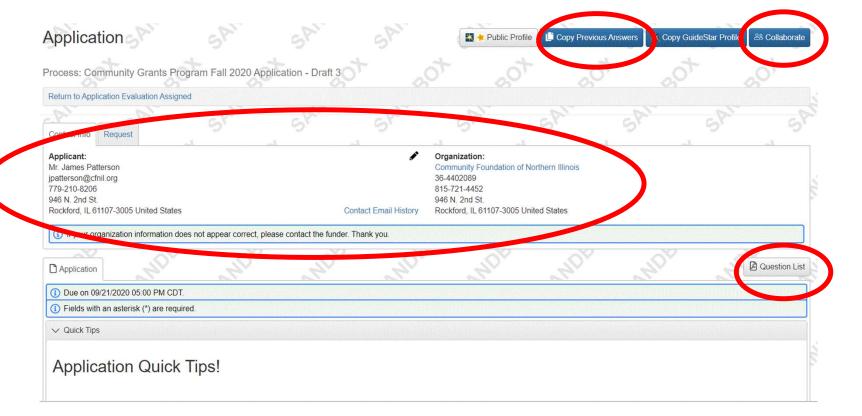
- Access from CFNIL website
- Email is case sensitive type exactly
- No account? Register ASAP
- Begin with one user per organization
- Be careful to get organization info correct





- Begin application in the user account of primary contact
- Applicant Dashboard
- Access to your active and historical requests
- Access to organization's request history

- Preview Doesn't Save
- Online video and written tutorials
- Auto Saves!
- •Save feature alerts you to incomplete fields



- •Copy previous answers You can edit
- Collaboration tool
- Contact info populates from user account
- Question list

### TIMELINE

February 14 – April 15, 2024

Application is open

May 2024 Committee reviews applications

Late May 2024
Notification

June 1, 2024

Sign fund and grant agreement – Challenge begins!

December 31, 2025

Fundraising period ends



# Questions?

### **GET IN TOUCH!**



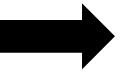
Sarah Lambert
VP of Programs &
Comm. Investment
779-210-8207
slambert@cfnil.org



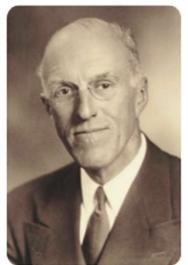
James Patterson
Senior Program Director
779-210-8206
jpatterson@cfnil.org



Lisa DeLang
Program &
Admin. Associate
779-210-8210
edelang@cfnil.org



cfnil.org/grants



# CARROLL H. STARR ENDOWMENT CARROLL H. STARR ENDOWMENT CHALLENGE SUSTAINABLE NONPROFITS SINCE 2001